

## **RBC Case Studies**

### **Routes to Funding**

#### **IT Recruitment and Consultancy (CUB)**

**Industry Sector:**

Recruitment (IT Contract Resource)

**Services:**

MBO/BIMBO, Funding Introducer, Interim Management, Non-Executive Director

**Problem:**

Client with wealth of experience in the ERP sector wanted to enter the market with various 'knowledge efficiency' models. With a specific Target Company in mind, the Client had no means to direct the operation without massive personal financial commitments.

**Brief:**

To source a 'supervisory team' to drive the potential BIMBO and then fill certain Interim Management roles while sourcing permanent incumbents.

**Outcome/Solution:**

Through our network of Associates a 'Supervisory Team' was assembled and moves were then made to source funding for the anticipated BIMBO. The Client was so impressed that RBC was invited to join the Supervisory Team in the capacity of Non-Executive Director.